



The Right People | The Right Price | The Right Results



Your Bridge to Technology Worldwide

Corporate Overview – USA Operations

- Established in 1996
- Headquartered near Research Triangle Park, NC
- SBA Certified US Minority-Owned Small Business
- Growing at >40% / Year
- Customers Primarily Multi-National/
Fortune 100 Corporations
- Over 125 Consultants Based in Over 10 States
- Specializing in ERP (Mainly SAP) and e-Commerce
- Internet Enabling, Development and Deployment, and
Integration to ERP and Legacy Systems
- ERP Implementation, Upgrades, Spot Consulting, ABAP
Center of Excellence, and Project Management



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Corporate Overview – USA Operations

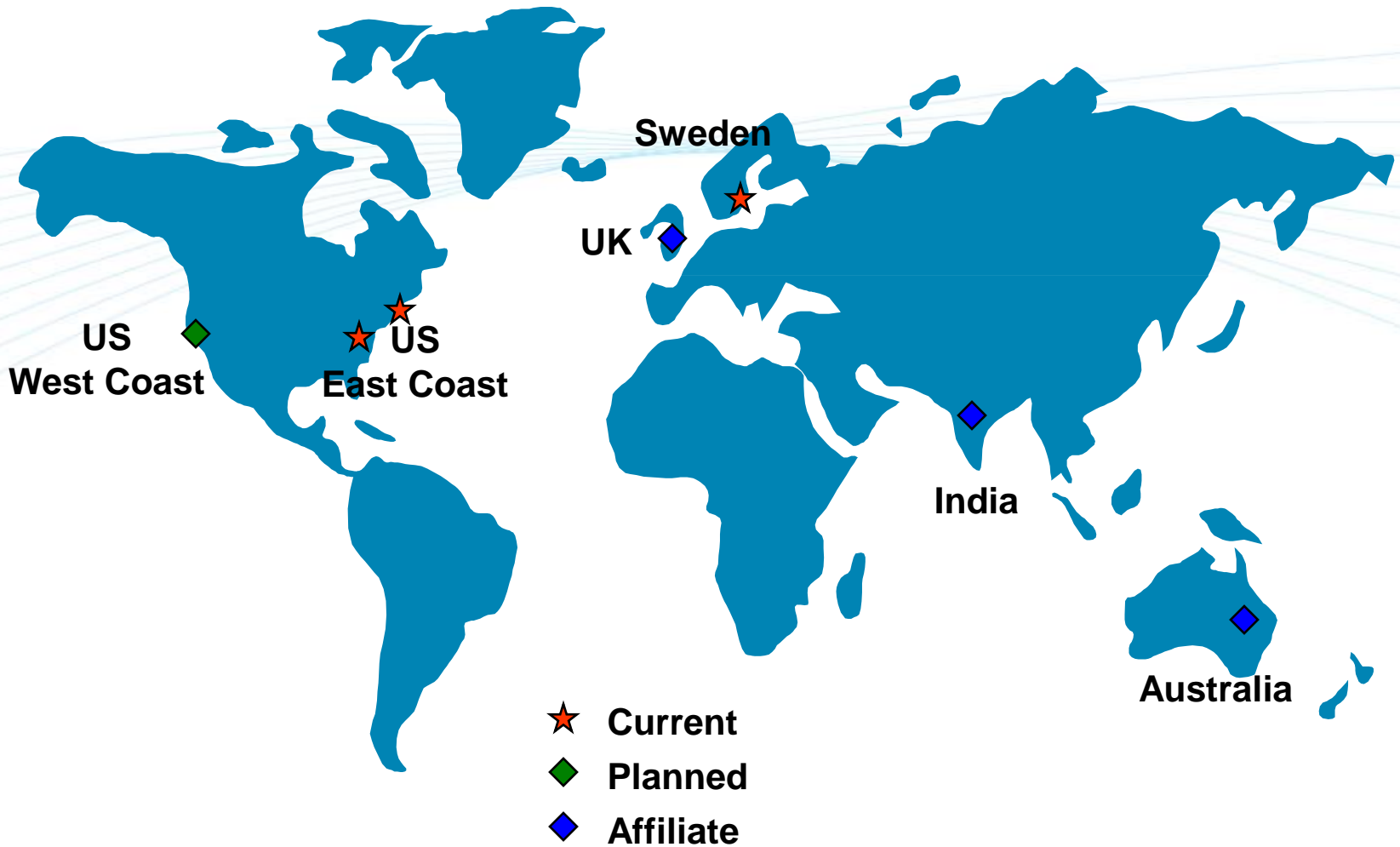
Our Service Offerings

- Staff Augmentation
- Project Support (Fixed Pricing or T&M)
- End-to-End Projects (Fixed Pricing or T&M)
- Project Management
- Direct Hire
- Contract to Direct Hire
- Vendor Management



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Our Global Presence



Corporate Overview – EU Operations

- Established in 2000
- Responsible for IT Services in Nordic Countries
- Specializing in ERP (Mainly SAP), CRM and e-Commerce
 - ERP Implementation, Spot Consulting and Project Management
 - Enterprise Application Integration (EAI)
 - Design and Development of Internet and Intranet Solutions
 - Design and Development of e-Commerce Solutions

Corporate Overview – AP Operations

- Established in 1997
- Affiliate of DynPro, Inc.
- Core Supplier of IT Resources to IBM Global Services (India-Based)
- Currently more than 150 Consultants working for Various Assignments World-Wide.
- Responsible for Off-Shore IT Services for the US and European Operations.
- Specializing in Staff Augmentation, BPO and Software Development



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Our Approach

- Executive Focus on Key Accounts
- Project-Based or Individual Specialized Consultants
- Contract Based on Deliverables
- “Hands-On” and “Can Do” Approach
- Time Sensitive Delivery of Services

Our Readiness

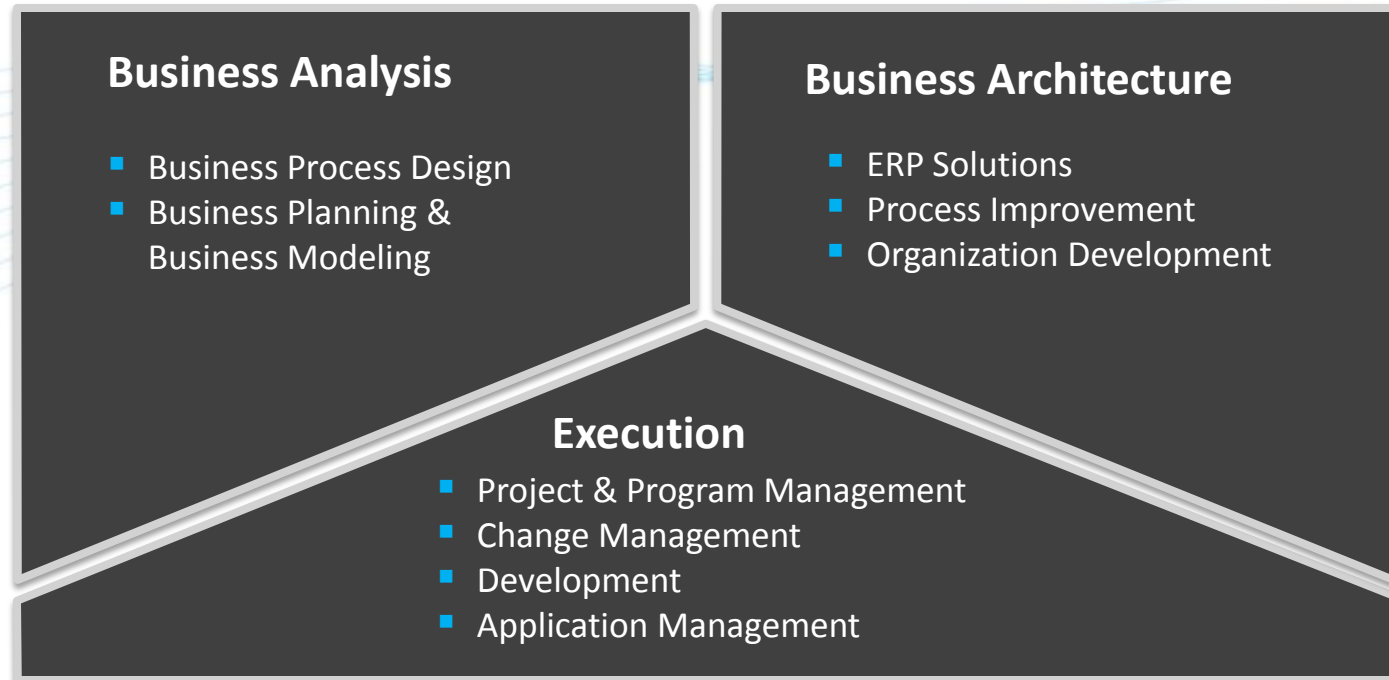
- In-depth Knowledge of Enterprise Business, Processes, Systems, and People
- Highly Specialized Skills in Enterprise Systems Landscape (SAP, Legacy, Web)
- Rapid Ramp-Up Capacity for Qualified Resources for EU, NA, and Asia-Pacific
- Experienced Resources Available Below Market Rates
- Record of Excellence in Service and Customer Satisfaction

Our Practices

- Enterprise Resource Planning
- E-Business Development and Implementation
- Applications Development and Management
- System Integration



Our Methodologies



Our Consultants

Consultants

- Average 5 Years of Relevant Technology Experience
- 7+ Years of Industry or IT Experience/Expertise
- Certified in Relevant Technologies and Methodology

Principals

- Bring Best Practice in System Integration and Implementation
- Average 15 Years of ERP Experience
- 20+ Years Industry Background in Field of Expertise
- Lead and Mentor on Implementations

	ERP	CRM	Web
Spot Consulting	SAP	Siebel SAP CRM SugarCRM	Microsoft .Net, Open Source (J2EE based) BEA Weblogic IBM Websphere
Projects	SAP	SAP CRM Siebel SugarCRM	“
Application Management	SAP	Siebel SAP CRM SugarCRM	“



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Databases	MS SQL Server (7.0, 2000), Oracle (7.3, 8i, 9i), MySQL, UDB, DB2
Technologies	COM, DCOM, COM +, LDAP, ADSI, ActiveX, MAPI, CAPI, J2EE, CORBA, EJB
Languages	VB.Net, ASP.Net, C#, Visual Basic, C/C++, Visual C++ with MFC and ATL, Java, Java Swing, WIN16, WIN32, Windows SDK, Cobol, PL/1
Web & Scripting	XML, XSLT, XPATH, XPointer, JavaScript, VBScript, HTML, CSS, ASP, JSP, Servlets, CGI, PERL, WAP, WML
Server Software	Commerce Server, Terminal Server, Site Server, Transaction Server, MSMQ, IIS Server, Apache
Application Servers	WebLogic, WebSphere, iPlanet, Tomcat
Middleware & Messaging	MQSeries, MQWork Flow, MQ Integrator, Forte Fusion/iPlanet Integration Server, iPlanet Message server, MS Host Integration server, BizTalk, MSMQ, CICS
Operating Systems	Windows NT/2000/2003, Linux, UNIX, Solaris, MVS

Our Process for Project Implementation



- DynPro Enhanced Project Methodology
- Proven Approach Reduces Costs
- Ensured Quality and Know-How Transfer
- Repeatable - Reusability for Future Upgrades or Enhancements



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Our Business Partnerships

Partnerships Are Awarded and Maintained Through Feedback from Satisfied Customers and DynPro's Commitment to the Partners.



IBM Software Partner



TIBCO Implementation Partner



Navision Solution Center

Our Major Customers



Mars





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Our Industry Experience

- Pharmaceutical
- Manufacturing
- Oil
- Higher Education
- Service
- Insurance

Our Value Added Services

- Multiple mySAP.Com Instances Running In-House
- Multimedia Educational Facility
- Lab for Designing, Testing, Training and Remotely Accessing Customer Applications
- Access to DynPro Library of Methodology, Practices, and Processes
- Full Installation of IBM's WebSphere Suite of Products Including e-Commerce Suite

Our Service Objectives

- Deliver High Quality and Value Added Services
- Deliver Value for Money and a High Return on Investment to Our Customers
- Continue to be a leader in new technologies and emerging markets
- Empower Business through Knowledge

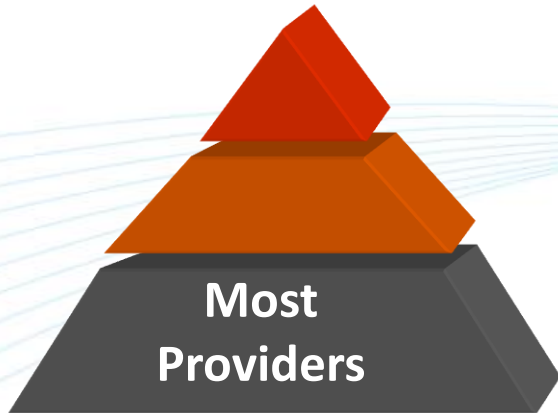


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Our Principles

- Deliver on Our Commitments
- Reduce TCO for Our Customers
- Operate in an Ethical and Legal Manner
- Value our Employees

Our Cost Value

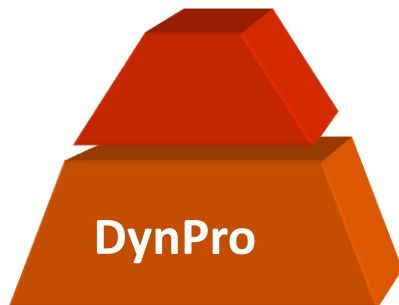


Management

**Experienced
Consultants**

**Junior / Trainee
Consultants**

*High
administrative
overhead*



**Involved
Management**

**Experienced
Consultants**

Our Differentiators

1. Experience of Our People

2. Our Management Approach

3. Price Competitiveness

4. Service Delivery Focused

5. Quick Responses to Client Needs

6. Multi-National Support



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